ALLAN GRAY BALANCED FUND Fact sheet at 31 August 2002

ALLAN GRAY
LONG TERM INVESTMENT MANAGEMENT

Sector:	Domestic-Asset Allocation-Prudential
Inception Date:	1 October 1999
Fund Manager:	Arjen Lugtenburg
Qualification:	M Com, CA(SA), CFA

The Fund's investment strategy is to earn a higher rate of return than the market value-weighted average of the domestic prudential unit trust sector excluding the Allan Gray Balanced Fund without assuming any greater monetary risk.

Fund Details

Price:	1793.15 cents
Size:	R 1 540 131 082
Minimum lump sum:	R 5 000
Minimum monthly:	R 500
Subsequent lump sums:	R 500
No. of share holdings:	83
Compulsory charges:	0.65%
Initial Fee:	NIL - 3.38% (incl. VAT)

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT).

Commentary

During August the South African market consolidated after its sharp sell off of the previous couple of months. The market now appears attractively valued and we have increased the funds exposure to shares. Domestic industrials shares continue to offer a very attractive investment opportunity, trading on cheap ratings on depressed levels of earnings. The excellent profit announcements we have seen in the last month from these companies, especially the retailers, vindicate our view that they have entered a period of earnings recovery that should continue for some time. The resource shares, especially the Anglo's group, are now also more fairly valued. The fund also increased its exposure to these types of shares.

Top 10 Holdings (including foreign)

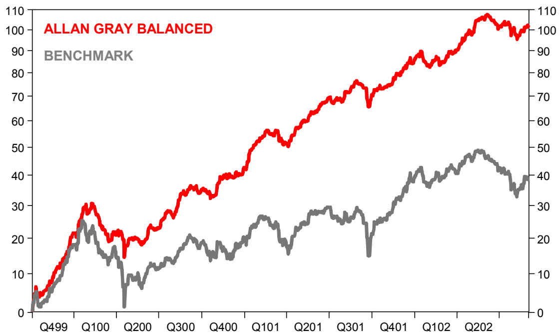
JSE Code	Company	% of portfolio
AGL	Anglo	Figures are only available at quarter end
AMS	Angloplat	
NPK	Nampak	
NPN	Naspers - N	
NHM	Northam	
Foreign	Orbis Global Equity	
SOL	Sasol	
SBK	Stanbic	
TBS	Tigbrands	
WHL	Woolies	

Asset Allocation

Sector	% of Fund
Shares (net exposure)	64.1
Property	0.6
Bonds	21.8
Money Market & Cash	9.3
Foreign	4.2
Total	100.00

Performance (net of fees, including income, assumes reinvestment of dividends, on a sell to sell basis)

Long-term cumulative performance (log-scale)



% Returns	Balanced Fund	Avg Prudential Fund
Since Inception (unannualised)	102.2	38.9
Latest 5 years (annualised)	-	-
Latest 3 years (annualised)	-	-
Latest 1 year	15.6	8.2
Risk Measures		
(Since incep. month end prices)		
Maximum drawdown*	-12.5	-19.2
Annualised monthly volatility	11.0	13.0

* Maximum percentage decline over any period

Allan Gray Unit Trust Management Limited

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